

## ***Don't Forget The Well Tank!***

A customer's well tank is a key plumbing component often overlooked during service calls. With some well tank markets estimated to be two-thirds replacement business, ensure your technicians aren't missing this profitable opportunity to better serve your customers.

Inspecting a pressurized well tank is a fast, simple process that should be performed any time a customer's system is serviced. Two easy checks will generally spot a failing tank.

### **1. Look for water from the air stem:**

Momentarily depress the tank's air valve. If water or water mist emerges, the tank is waterlogged and should be replaced.

### **2. Check pump cycle time:**

Run water until the pump activates, then close the fixture. Note the time required for the tank to fill and the pump to shut off. If this cycle time is below 45 seconds, the tank may be starting to waterlog or could be undersized. Rapid pressure switch cycling during operation means the tank has failed and needs immediate replacement.



Your customer's well tank plays a vital role in pump longevity and water delivery. Add the pressure tank to your checklist any time service is performed. For more detailed information, call AMTROL Tech Support at **(401)535-1216** or email [technical@amtrol.com](mailto:technical@amtrol.com)

***To learn more about well tank opportunities and how AMTROL's new Well-X1™ is the perfect answer to replacement business, visit us at the New England Water Well Expo, March 28-29th in Marlborough, MA - booth #210***

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